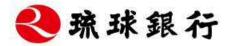
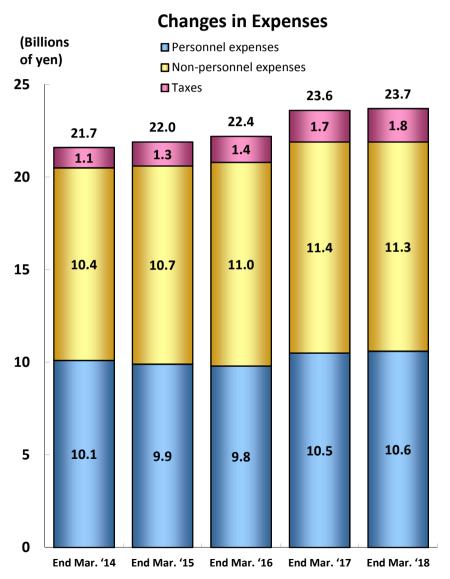
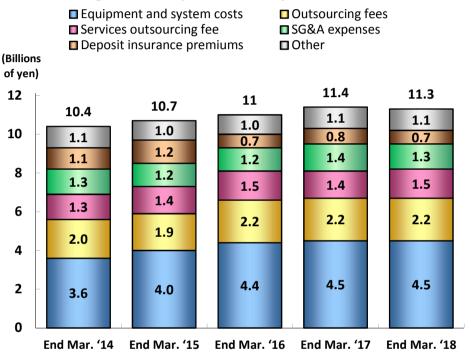
Expenses



Personnel expenses, non-personnel expenses, and taxes remained roughly the same



Changes in Non-personnel Expenses Breakdown



Key investments in FY 2017

- > Applied to new branches (2 branches, 1 loan center)
- > Expand functions of credit card merchant devices
- > Expanded functions of the Ryugin VISA Debit Card
- Lending smartphones for work use to all employees and executives