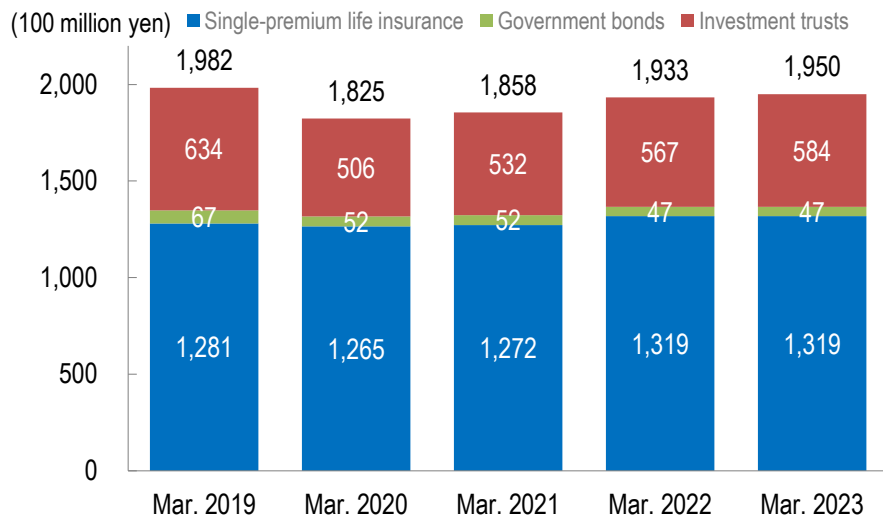


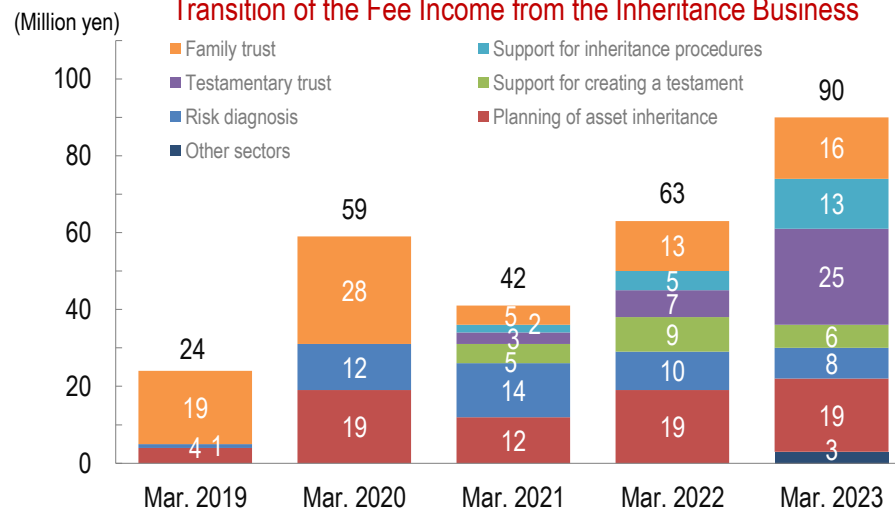
# Assets in Custody and Inheritance Business

By developing sales strengthening measures for assets in custody, sales revenue from investment trusts, single-premium life insurances increased. Since our efforts to the inheritance-related needs were widely spread and recognized, the number of consultations and fee income from inheritance business increased.

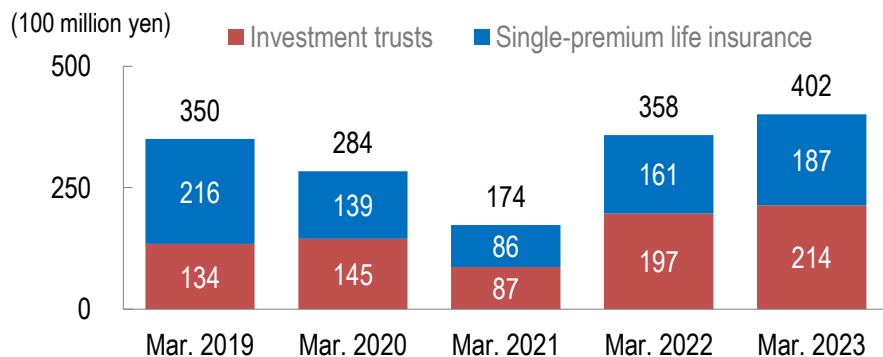
## Assets in Custody Balance



## Transition of the Fee Income from the Inheritance Business



## Assets on Custody Sales Revenues



Launched “Money Trust,” a service based on our experience and know-how in the inheritance business

- Based on our previous consulting experience, we determined that we need a trust product specializing in money as one of the measures against dementia, etc.
- In February 2023, we launched “Money Trust” service, which is less expensive and requires a shorter period than those of the “Family Trust” that we have offered.



Note: Products and efforts related to inheritance, and commencement date  
 2018: Ryugin Family Trust, risk diagnosis, and planning of asset inheritance  
 2019: Testamentary trust and inheritance procedure service  
 2023: Money Trust