



Financial Results for FY 2022

Contents



	nancial Results for the Fiscal Year arch 31, 2023	Ended	
>	Financial Summary (Consolidated/ Non-Consolidated)	4	
>	Summary of Profit/Loss Trends	5	
>	Profit/Loss During the Fiscal Year Ended March 31, 2023	6	
>	Profit from Customer Services	7	
>	Loans (1/2)	8	
>	Loans (2/2)	9	
>	COVID-19 Crisis Financial Support	10	-2-
>	Deposits, etc.	11	_ = ;
>	Profit from Service Charges	12	
>	Assets in Custody and Inheritance Business	13	
>	Corporate Customer Services	14	
>	Card Business	15	
>	Securities	16	•
>	Overview of Forward-looking Provisioning (1/2)	17	
>	Overview of Forward-looking Provisioning (2/2)	18	

	>	Net Credit Costs and Disclosed Bad Debt		19
	>	Workforce Planning		20
		Expenses		21
		Mechanization Investment Plan		22
		Capital Adequacy Ratio		23
	>	Forecast for FY 2023 (Ending March 31, 2024)		24
	>	Dividends		25
	>	ROE		26
-				
	Su	mmary of Okinawa Economy		
	>	Tankan Survey		28
	>	Increase/Decrease in Population and Number of Tourists		29
	>	Hotel Occupancy Rates and Opening Plan		30
	>	Unemployment Rates, Job-openin to-applicants Ratios, and Corporat Bankruptcies	_	31
	>	Official Land Price and Construction	n	32

Public Construction Contract Amor and Backlog Amounts from Construction Orders	unts 33
Numbers of New Housing Construction Projects Started and Consumption Trends	34
oout Bank of the Ryukyus	
Bank of the Ryukyus Overview	36
Bank of the Ryukyus History	37
	and Backlog Amounts from Construction Orders Numbers of New Housing Construction Projects Started and Consumption Trends bout Bank of the Ryukyus Bank of the Ryukyus Overview

-3





Financial Results for the Fiscal Year Ended March 31, 2023

Financial Summary (Consolidated/Non-Consolidated)



Both consolidated and non-consolidated profit and income increased.

(100 million yen)

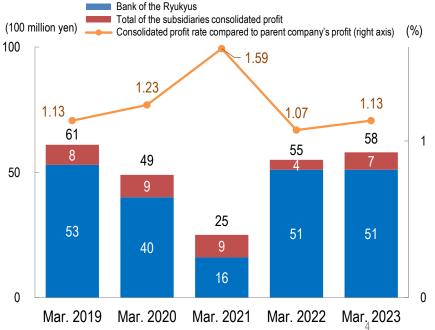
[Consolidated]	FY 2022 (Ended Mar. 2023)	Year on Year	Bank of the Ryukyus	Ryukyu Lease	RYUCOM (For four months)	ocs	Ryugin DC	Ryugin Hosho	Others
Ordinary revenue	600	30	407	155	15	18	18	7	-22
Ordinary profit	84	5	72	5	1	0	3	6	-4
Profit for the period attributable to owners of the parent company	58	3	51	3	0	0	2	4	-4

Note: "Others" encompasses inter-company eliminations as well as Ryugin Business Service Co., Ltd., and Ryugin Research Institute Ltd.

Consolidated Net Income and Consolidated Profit Rates Compared to Parent Company's Profit

(100 million yen)

[Non-Consolidated]	FY 2022 (Ended Mar. 2023)	Year on Year	FY 2021 (Ended Mar. 2022)
Ordinary revenue	407	20	386
Ordinary profit	72	2	69
Net income	51	-0	51



Summary of Profit/Loss Trends

(Non-Consolidated: March 2019 to March 2023)



(Million yen)

Profit from customer services*1 3,472 3,619 3,835 5,097 5,691 +594 Deposit and loan balance*2 22,278 22,837 23,249 23,433 23,027 -406 Profit from service charges*3 5,347 5,400 5,775 6,288 6,754 +468 Expenses -24,153 -24,618 -25,189 -24,623 -24,090 +533 Profit/loss in Trading Division 3,238 2,054 1,864 1,302 -312 -1,614 Profit/loss in Securities & International Department 1,845 1,778 1,357 537 -988 -1,525 Interest and dividends 2,298 1,597 1,201 1,054 1,883 +829 Gains/losses from forex and commodities trading 821 149 115 60 -919 -979 Balance of 5 bond accounts -169 421 89 -818 -1,690 -872 Policy-related investment 1,393 276 506 765 676 -89							(IVIIIIIOII yell)
Deposit and loan balance*2 22,278 22,837 23,249 23,433 23,027 -406 Profit from service charges*3 5,347 5,400 5,775 6,288 6,754 +468 Expenses -24,153 -24,618 -25,189 -24,623 -24,090 +533 Profit/loss in Trading Division 3,238 2,054 1,864 1,302 -312 -1,614 Profit/loss in Securities & International Department 1,845 1,778 1,357 537 -988 -1,525 Interest and dividends 2,298 1,597 1,201 1,054 1,883 +829 Gains/losses from forex and commodities trading 821 149 115 60 -919 -979 Balance of 5 bond accounts -169 421 89 -818 -1,690 -872 Balance of 3 share accounts -730 -1,089 41 -103 236 +339 Policy-related investment 1,393 276 506 765 676 -89 Net cr		Mar. 2019	Mar. 2020	Mar. 2021	Mar. 2022	Mar. 2023	Year on Year
Profit from service charges*3 5,347 5,400 5,775 6,288 6,754 +468 Expenses -24,153 -24,618 -25,189 -24,623 -24,090 +533 Profit/loss in Trading Division 3,238 2,054 1,864 1,302 -312 -1,614 Profit/loss in Securities & International Department 1,845 1,778 1,357 537 -988 -1,525 Interest and dividends 2,298 1,597 1,201 1,054 1,883 +829 Gains/losses from forex and commodities trading 821 149 115 60 -919 -979 Balance of 5 bond accounts -169 421 89 -818 -1,690 -872 Balance of 3 share accounts -730 -1,089 41 -103 236 +339 Policy-related investment 1,393 276 506 765 676 -89 Net credit costs 217 -869 -3,313 729 1,914 +1,185 General provision for d	Profit from customer services*1	3,472	3,619	3,835	5,097	5,691	+594
Expenses -24,153 -24,618 -25,189 -24,623 -24,090 +533 Profit/loss in Trading Division 3,238 2,054 1,864 1,302 -312 -1,614 Profit/loss in Securities & International Department 1,845 1,778 1,357 537 -988 -1,525 Interest and dividends 2,298 1,597 1,201 1,054 1,883 +829 Gains/losses from forex and commodities trading 821 149 115 60 -919 -979 Balance of 5 bond accounts -169 421 89 -818 -1,690 -872 Balance of 3 share accounts -730 -1,089 41 -103 236 +339 Policy-related investment 1,393 276 506 765 676 -89 Net credit costs 217 -869 -3,313 729 1,914 +1,185 General provision for doubtful accounts*4 -644 -1,591 -2,751 880 1,987 +1,107 Miscellane	Deposit and loan balance*2	22,278	22,837	23,249	23,433	23,027	-406
Profit/loss in Trading Division 3,238 2,054 1,864 1,302 -312 -1,614 Profit/loss in Securities & International Department 1,845 1,778 1,357 537 -988 -1,525 Interest and dividends 2,298 1,597 1,201 1,054 1,883 +829 Gains/losses from forex and commodities trading 821 149 115 60 -919 -979 Balance of 5 bond accounts -169 421 89 -818 -1,690 -872 Balance of 3 share accounts -730 -1,089 41 -103 236 +339 Policy-related investment 1,393 276 506 765 676 -89 Net credit costs 217 -869 -3,313 729 1,914 +1,185 General provision for doubtful accounts*4 -644 -1,591 -2,751 880 1,987 +1,107 Miscellaneous, corporate tax, etc. -1,553 -795 -770 -1,933 -2,098 -165	Profit from service charges*3	5,347	5,400	5,775	6,288	6,754	+468
Profit/loss in Securities & International Department 1,845 1,778 1,357 537 -988 -1,525 Interest and dividends 2,298 1,597 1,201 1,054 1,883 +829 Gains/losses from forex and commodities trading 821 149 115 60 -919 -979 Balance of 5 bond accounts -169 421 89 -818 -1,690 -872 Balance of 3 share accounts -730 -1,089 41 -103 236 +339 Policy-related investment 1,393 276 506 765 676 -89 Net credit costs 217 -869 -3,313 729 1,914 +1,185 General provision for doubtful accounts*4 -644 -1,591 -2,751 880 1,987 +1,107 Miscellaneous, corporate tax, etc. -1,553 -795 -770 -1,933 -2,098 -165	Expenses	-24,153	-24,618	-25,189	-24,623	-24,090	+533
Department	Profit/loss in Trading Division	3,238	2,054	1,864	1,302	-312	-1,614
Gains/losses from forex and commodities trading 821 149 115 60 -919 -979 Balance of 5 bond accounts -169 421 89 -818 -1,690 -872 Balance of 3 share accounts -730 -1,089 41 -103 236 +339 Policy-related investment 1,393 276 506 765 676 -89 Net credit costs 217 -869 -3,313 729 1,914 +1,185 General provision for doubtful accounts*4 -644 -1,591 -2,751 880 1,987 +1,107 Miscellaneous, corporate tax, etc. -1,553 -795 -770 -1,933 -2,098 -165		1,845	1,778	1,357	537	-988	-1,525
Commodities trading 821 149 115 60 —919 —979 Balance of 5 bond accounts —169 421 89 —818 —1,690 —872 Balance of 3 share accounts —730 —1,089 41 —103 236 +339 Policy-related investment 1,393 276 506 765 676 —89 Net credit costs 217 —869 —3,313 729 1,914 +1,185 General provision for doubtful accounts*4 —644 —1,591 —2,751 880 1,987 +1,107 Miscellaneous, corporate tax, etc. —1,553 —795 —770 —1,933 —2,098 —165	Interest and dividends	2,298	1,597	1,201	1,054	1,883	+829
Balance of 3 share accounts -730 -1,089 41 -103 236 +339 Policy-related investment 1,393 276 506 765 676 -89 Net credit costs 217 -869 -3,313 729 1,914 +1,185 General provision for doubtful accounts*4 -644 -1,591 -2,751 880 1,987 +1,107 Miscellaneous, corporate tax, etc. -1,553 -795 -770 -1,933 -2,098 -165		821	149	115	60	– 919	– 979
Policy-related investment 1,393 276 506 765 676 -89 Net credit costs 217 -869 -3,313 729 1,914 +1,185 General provision for doubtful accounts*4 -644 -1,591 -2,751 880 1,987 +1,107 Miscellaneous, corporate tax, etc. -1,553 -795 -770 -1,933 -2,098 -165	Balance of 5 bond accounts	-169	421	89	-818	-1,690	-872
Net credit costs 217 -869 -3,313 729 1,914 +1,185 General provision for doubtful accounts*4 -644 -1,591 -2,751 880 1,987 +1,107 Miscellaneous, corporate tax, etc. -1,553 -795 -770 -1,933 -2,098 -165	Balance of 3 share accounts	– 730	-1,089	41	-103	236	+339
General provision for doubtful accounts*4 -644 -1,591 -2,751 880 1,987 +1,107 Miscellaneous, corporate tax, etc. -1,553 -795 -770 -1,933 -2,098 -165	Policy-related investment	1,393	276	506	765	676	-89
Miscellaneous, corporate tax, etc1,553 -795 -770 -1,933 -2,098 -165	Net credit costs	217	-869	-3,313	729	1,914	+1,185
	General provision for doubtful accounts*4	-644	-1,591	-2,751	880	1,987	+1,107
Net income 5,374 4,009 1,616 5,195 5,195 -0	Miscellaneous, corporate tax, etc.	-1,553	– 795	– 770	-1,933	-2,098	-165
	Net income	5,374	4,009	1,616	5,195	5,195	-0

^{*1} Profit from Customer Services = Deposit and Loan Balance + Profit from Service Charges – Expenses

^{*2} Balance of deposits and loans (incl. loan-related fees). Interest on deposits is calculated based on currency swap income in real terms.

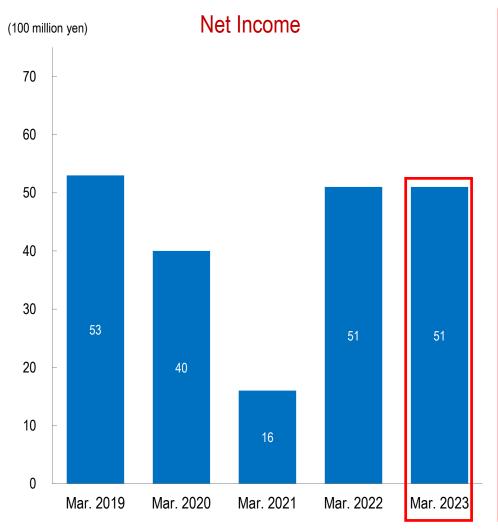
^{*3} Profit from service charges (excl. loan fees).

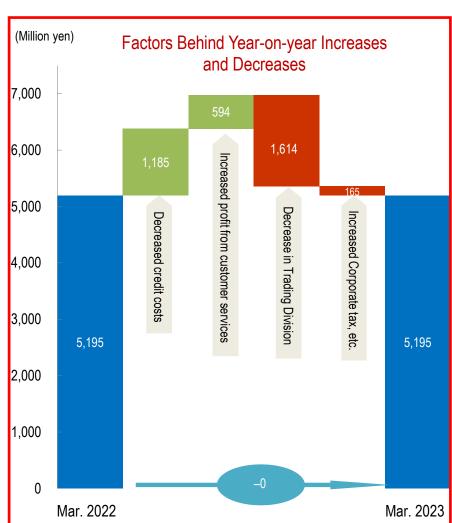
^{*4} General provision for doubtful accounts: negative amounts indicate a provision and positive amounts indicate a reversal.

Profit/Loss During the Fiscal Year Ended March 31, 2023



Year-on-year net income was nearly level due to a decrease in Trading Division even with decreased credit cost and increased profit from customer services.

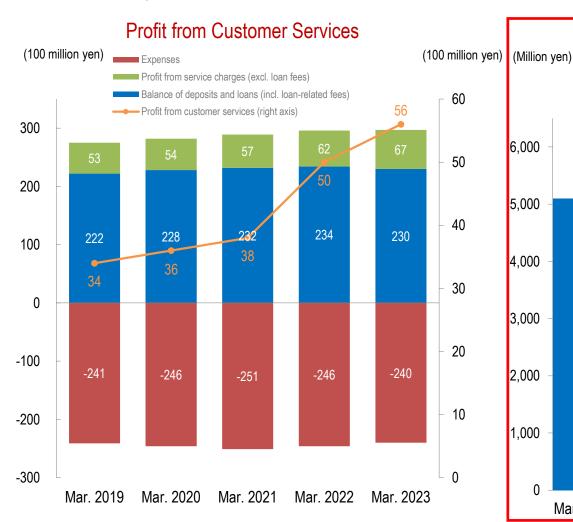


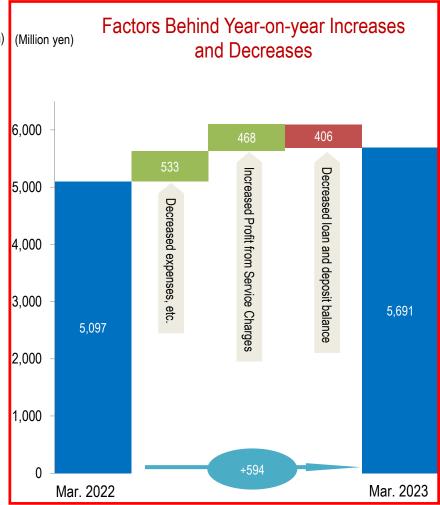


Profit from Customer Services



Despite a decrease in the balance of deposits and loans, an increase in profit from customer services was driven by a decrease in expenses and an increase in profit from service charges.



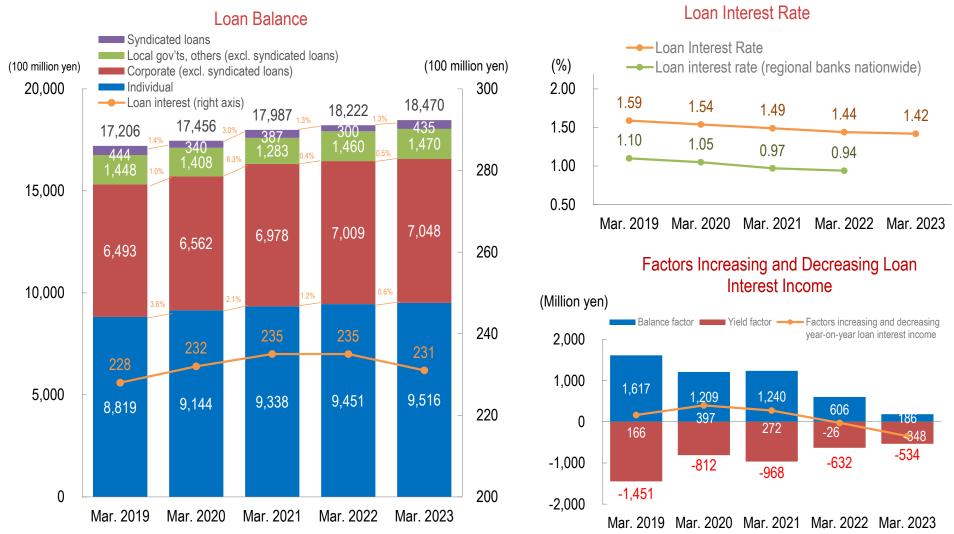


Note: Profit from Customer Services = Deposit and Loan Balance + Profit from Service Charges – Expenses

Loans (1/2)



Loan balance remained steady for both corporations and individuals. On the other hand, interest on loans decreased due to lower interest rates on loans.



Loans (2/2)



Mortgage loans remained strong. Rental and real estate loans were slow.

Breakdown of Loan Balances by Use

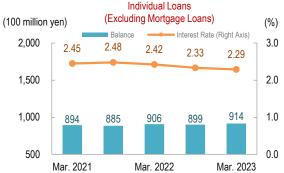


Note: Loan-related fees (consumer loan guarantee fees and group credit life insurance premiums) are deducted from yield calculation.

Interest Rate Conditions for Loans (Effectively Interest-free and Unsecured) to Local Governments

Local Gov't	Base Rate (Fixed)
Tokyo Metropolis	1.7%
Nara Pref.	2.175% (with 1.9% subsidized by nat'l gov't)
Fukuoka Pref.	1.3%
Kagoshima Pref.	1 year or less: 1.4% More than 1 year, max. 3 years: 1.6% More than 3 years, max. 5 years: 1.7%
Okinawa Pref.	0.8%











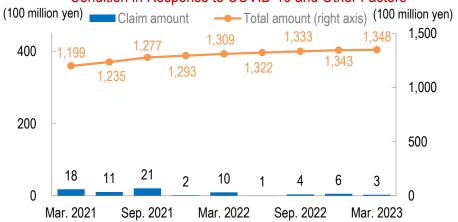


COVID-19 Crisis Financial Support

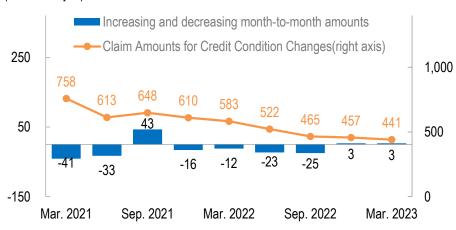


The amounts of provided loans with changed credit conditions have leveled out after the resumption of socioeconomic activities. In addition, 88% of our Bank's zero-zero (effectively interest-free and unsecured) loan clients responded as refundable to our survey.

Trends of Provided Loan Amounts with Changed Credit Condition in Response to COVID-19 and Other Factors

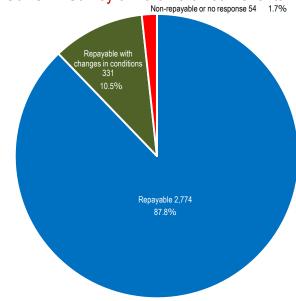


Claim Amounts for Credit Condition Changes in (100 million yen) Response to COVID-19 and Other Factors (100 million yen)



Note: Claim amounts for which principal payment has resumed following start of the changed-condition period by the creditor are subtracted from the claim amounts for credit condition changes shown in the graph.

Our Own Survey of Zero-zero Loan Clients



Note: The survey was conducted in the second half of FY 2022.

Note: The survey covered 3,159 customers with principal deferment periods remaining out of 4,278 zero-zero loan clients

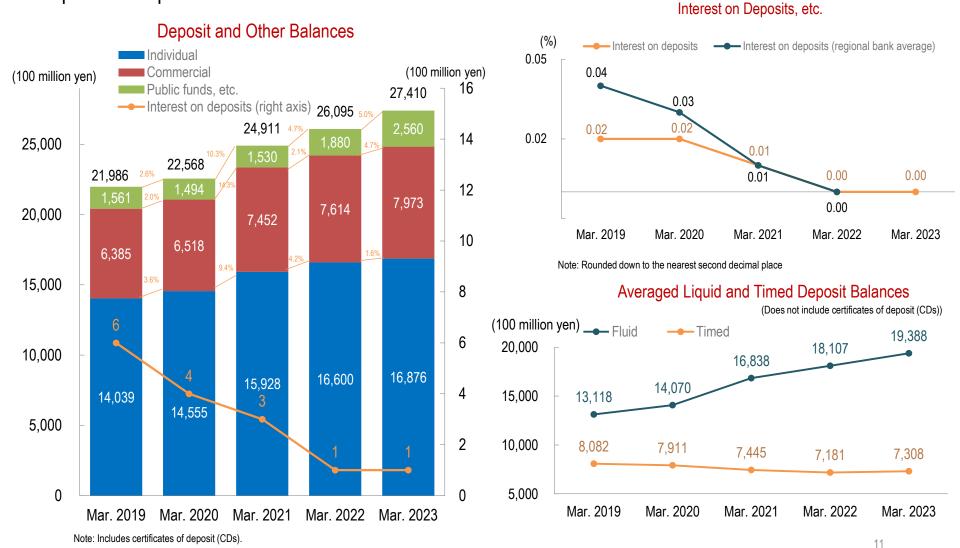
Number and Amount of Loans Provided by Our Bank under the Special Guarantee Program for Accompanied Support (National) and the Refinancing Fund for Accompanied Support (Prefectural) (Number of loans, million yen)

Month	Number of loans provided	Provided amount
Jan. 2022	2	33
Feb. 2023	6	151
Mar. 2023	26	534
Total	34	719

Deposits, etc.



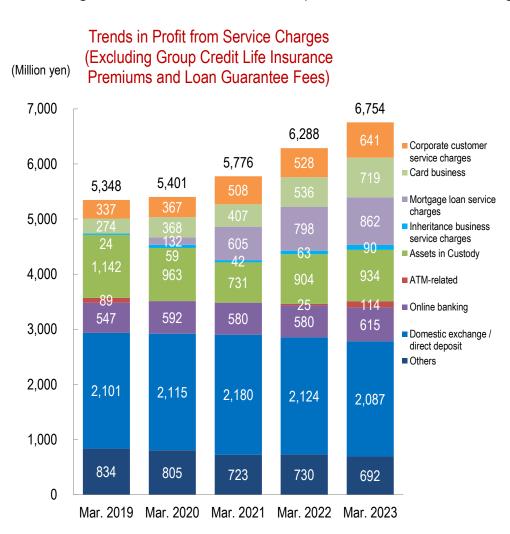
Deposit and other balances increased for both individuals and corporations, especially in corporate deposits and public funds.

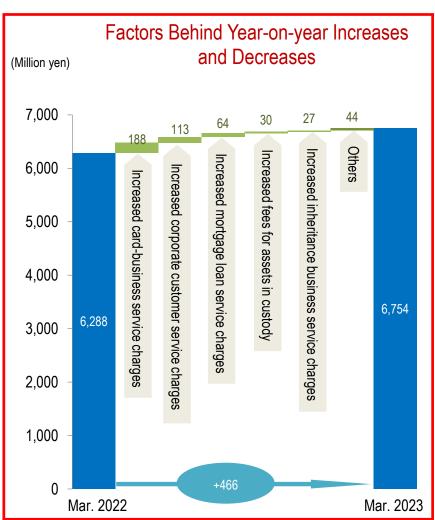


Profit from Service Charges



Card business-related charges, corporate customer service charges, and mortgage loan service charges drove the increase in profit from service charges.

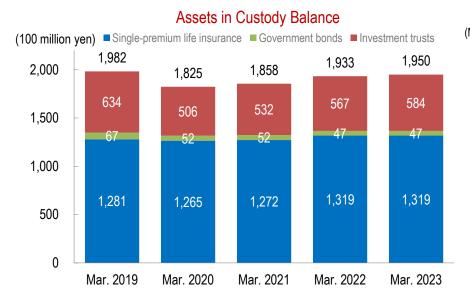


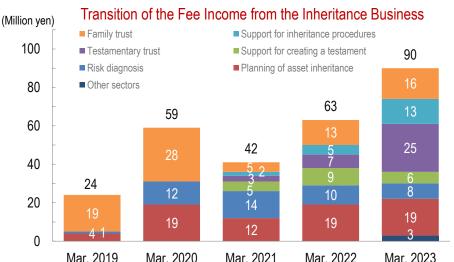


Assets in Custody and Inheritance Business

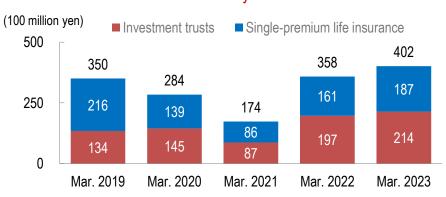


By developing sales strengthening measures for assets in custody, sales revenue from investment trusts, single-premium life insurances increased. Since our efforts to the inheritance-related needs were widely spread and recognized, the number of consultations and fee income from inheritance business increased.





Assets on Custody Sales Revenues



Launched "Money Trust," a service based on our experience and knowhow in the inheritance business

- Based on our previous consulting experience, we determined that we need a trust product specializing in money as one of the measures against dementia, etc.
- In February 2023, we launched "Money Trust" service, which is less expensive and requires a shorter period than those of the "Family Trust" that we have offered.

Note: Products and efforts related to inheritance, and commencement date 2018: Ryugin Family Trust, risk diagnosis, and planning of asset inheritance 2019: Testamentary trust and inheritance procedure service 2023: Money Trust

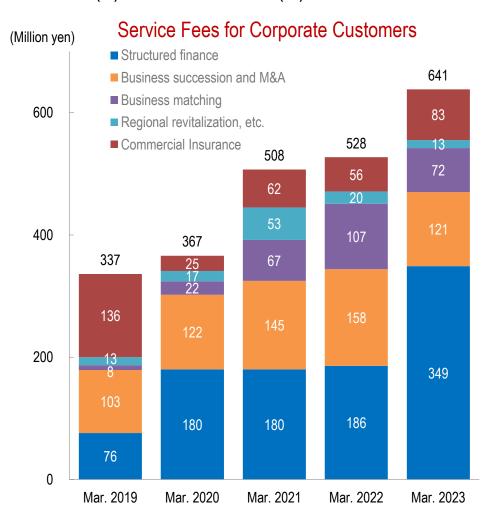


Corporate Customer Services



Fee income was on an increasing trend, driven by structured finance, business succession and M&As, etc. ESG-related efforts were also started, supporting businesses from perspectives of Environment (E),

Social (S) and Governance (G).



Primary Consulting Business Services

[Structured Finance]

We set up non-recourse loans and syndicated loans which bring financial institutions from within and outside the prefecture for our corporate clients who need to secure large amounts of funds for large-scale projects.

[Business Succession and M&A]

Based on the know-how that our Bank has in-sourced and developed over many years in our operations, we provide various types of advice on the handing over of management to relatives, employees, and third parties, as well as on the hand-off of company stock and business assets.

[Business Matching]

Using our networks, we introduce business partners and clients to customers and provide support to help solve management issues.

[Regional Revitalization]

Adoption rates for subsidy application support has remained higher than the national average. In addition, we contribute to development of local communities through support for overseas deployment, startup venture assistance, and collaboration with local governments.

[Commercial Insurance]

This is on the rise mainly due to insurance policies for retirement benefits to executives and for employee benefits.

New Efforts

[PPP/PFI]

We actively engaged in PPP/PFI projects in Okinawa Prefecture and started our efforts to develop regional projects together with local businesses in Okinawa Prefecture.

[Mezzanine Finance]

> This financing falls between bank loans and common stock. We launched this effort to expand the means of providing funds to corporate customers.

[ESG-related]

We will start to offer "Ryugin SDGs Support Service" in June 2023 to visualize and improve ESG efforts of customers.

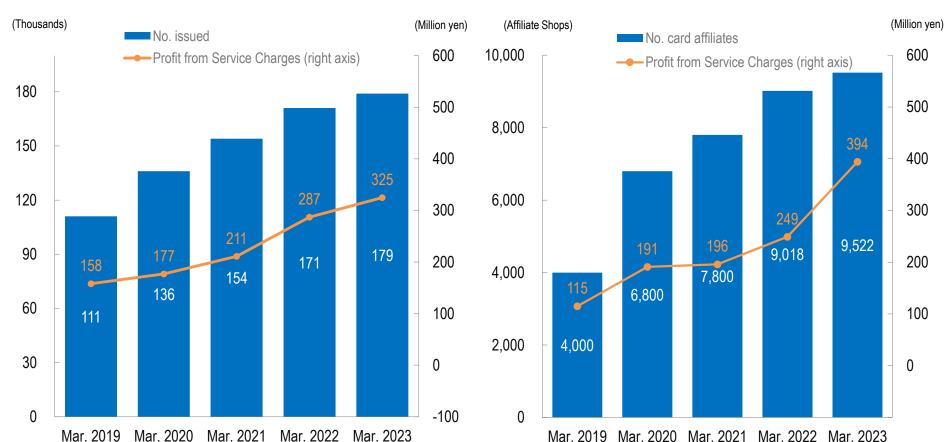
Card Business



As both numbers of Visa debit cards issued and card affiliates steadily increased due to the resumption of socio-economic activities, charges from card users and card affiliates increased.



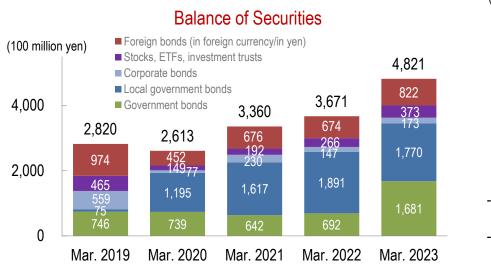
Number of Card Merchants and Profit from Service Charges

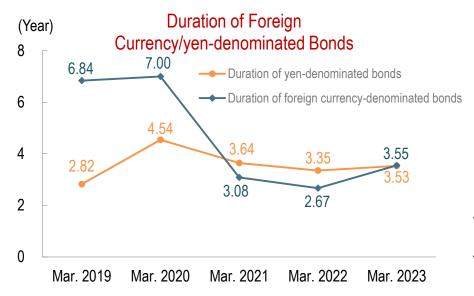


Securities

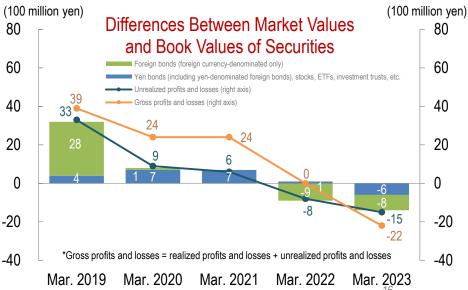


To strategically build up the balance of securities with the aim of improving yields over the medium to long term, while holding down the lengthening of durations.









Overview of Forward-looking Provisioning (1/2)



17

[What is forward-looking provisioning]

It is a method of rationally estimating future risks based on future macroeconomic indicators and the current/future outlook in the business cycle, allowing us to be well-prepared for future losses and crises.

[What is the purpose of introducing forward-looking provisioning?]

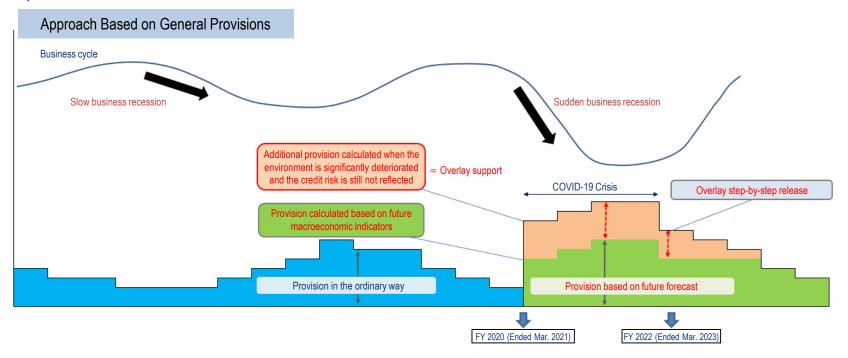
It was introduced in FY 2020 (Ended Mar. 2021), in reaction to the expansion of the COVID-19 Crisis. This bolsters our financial resilience to economic-environment downturns in the future and makes it possible to focus firmly on forward-looking sales efforts, thus cultivating a framework that supports customers without fear of additional credit costs.

[What is overlay?]

This is a method to calculate additional provisions for specific industries when the external environment changes significantly.

[Actions when the business is improving]

If the business condition index shows continuous improvement, net credit costs will be reversed due to the partial release of overlays and a decrease in provisions based on the future forecast.

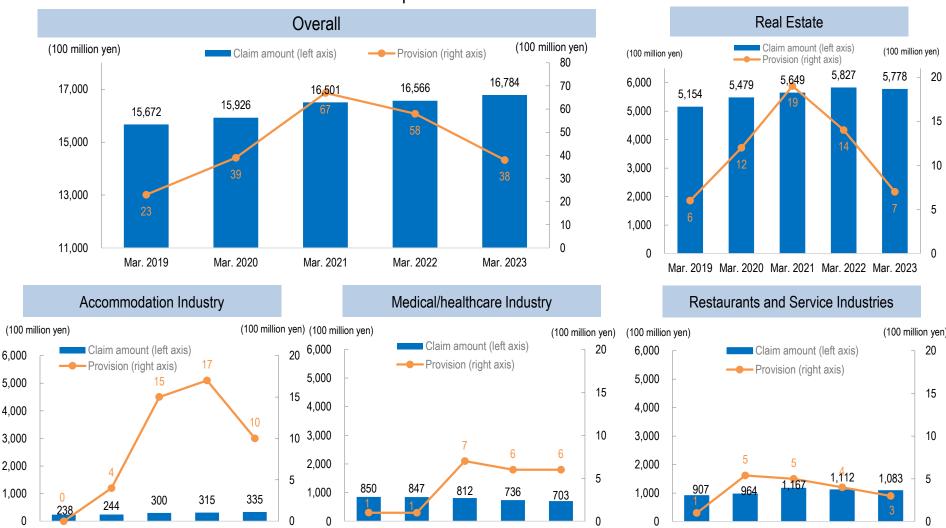


Overview of Forward-looking Provisioning (2/2)

Mar. 2019 Mar. 2020 Mar. 2021 Mar. 2022 Mar. 2023



Provisions decreased due to the improvement of various macroeconomic indicators and the release of some of the accommodation business from overlay-applied industries of accommodation and medical/healthcare. Further release will be considered if the economic environment improves more in the future.



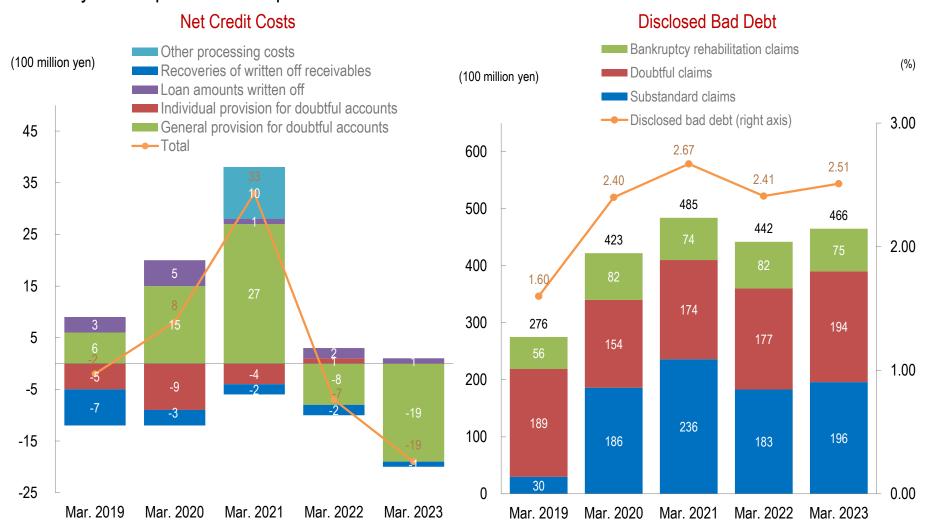
Mar. 2019 Mar. 2020 Mar. 2021 Mar. 2022 Mar. 2023

Mar. 2019 Mar. 2020 Mar. 2021 Mar. 2022 Mar. 2023

Net Credit Costs and Disclosed Bad Debt



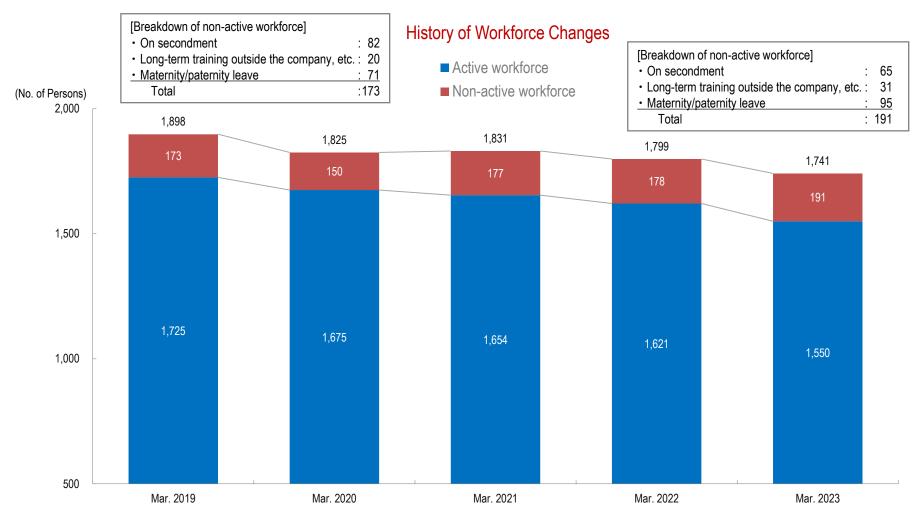
Net credit cost decreased due to reversal cause by partial release of overlay in the accommodation industry and improvement of provision ratio.



Workforce Planning



The active workforce decreased due to progress in efforts to improve operational efficiency. On the other hand, secondment, long-term training, and maternity/paternity leave were increased for non-active workforce.



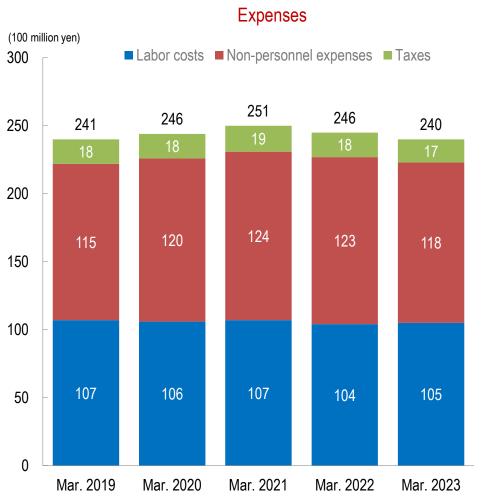
Note: The number of active workforce: The figure obtained by subtracting trainees, seconded employees, dispatched employees, etc. from the total number of employees, and adding the number of employees seconded from outside.

Expenses

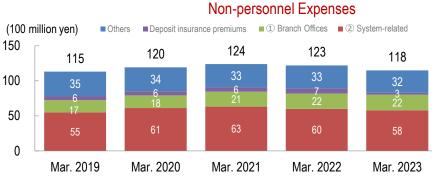


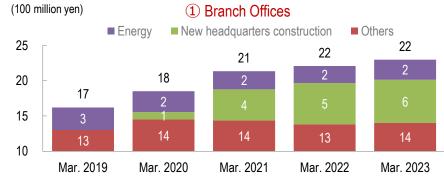
Property expenses decreased year-on-year due to a reduction in deposit insurance premiums and

system-related expenses, etc.

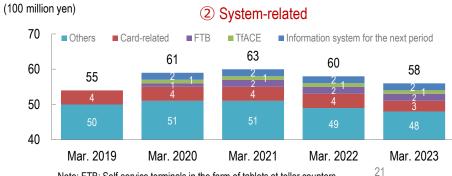


Note: Personnel expenses include employees' past salaries with respect to retirement benefits, and impacts (loss/profit) of actuarial differences.





Note: Expenses related to the construction of new headquarters are expected to continue through FY 2025 (Ending Mar. 2026)



Note: FTB: Self-service terminals in the form of tablets at teller counters Note: TfACE: Next-generation terminals at branches

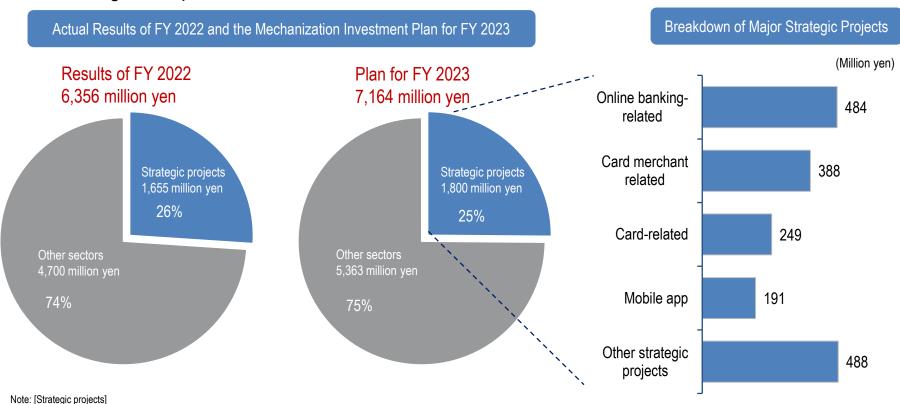
Mechanization Investment Plan

Projects such as customer service improvement measures and profit improvement measures

[Others] Projects related to systems, risks, foundations, aging, renewal, etc.



In the mechanization investment plan for FY 2023, mechanization investment for customer service and profit improvement measures, etc. accounts for approximately 25% of the total investment. We will continue to make strategic investments in order to achieve (1) expansion of our business foundation, (2) practice of ESG management, and (3) challenges for transformation, as set forth in the medium-term management plan "Value 2023."



22

Capital Adequacy Ratio



Both non-consolidated and consolidated capital adequacy ratios have been steadily increasing due to stably built up profit, etc.



Forecast for FY 2023 (Ending March 31, 2024) ● 琉球銀行グループ BANK OF THE RYUKYUS GROUP

Although loan interest and profit from service charges are expected to increase with the recovery of the business climate in Okinawa Prefecture, the overall profit is anticipated to decline due to an increase in funding costs caused by a strategic accumulation in securities, an increase in labor costs induced by improved working conditions, and an increase in non-personnel expenses including capital investment to deal with new paper money, and the introduction of digital signage in all banking offices including ATMs outside of offices for prompt information delivery in case of ATM failure, etc.

Please note that some of the above-mentioned increases in expenses are temporary, and profits are expected to increase from FY 2024 onward.

Consolidated (100 million yen)

	FY 2023 (E	Ending Mar. 2024)	FY 2022 (Ended Mar. 2023)
	Forecast Year on Year		Completed
Ordinary revenue	622	22	600
Ordinary profit	74	– 10	84
Profit for the period attributable to owners of the parent	51	- 7	58

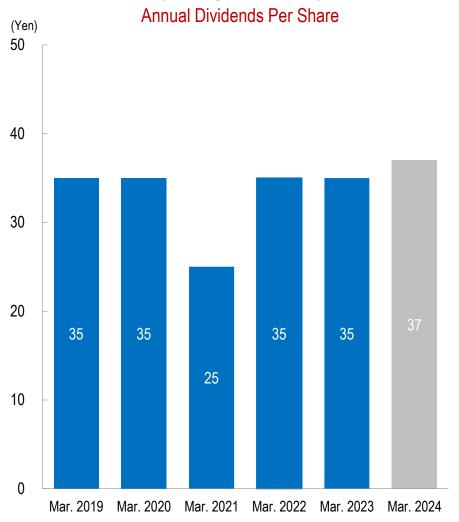
Non-Consolidated (100 million yen)

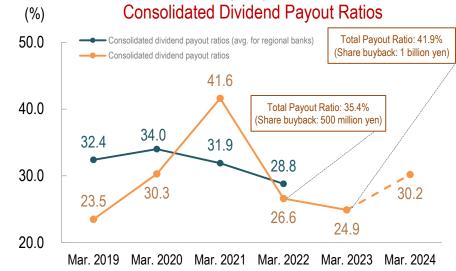
	FY 2023 (E	nding Mar. 2024)	FY 2022 (Ended Mar. 2023)
	Forecast Year on Year		Completed
Ordinary revenue	403	– 4	407
Ordinary profit	58	– 14	72
Net income	40	– 11	51

Dividends



For the FY 2022 (ended Mar. 2023), we plan to pay dividends unchanged from the previous fiscal year. From FY 2023 (ending Mar. 2024), we plan to increase the annual dividends by 2 yen per share.





Dividend for FY 2022 (Ended Mar. 2023)

➤ For FY 2022 (ended Mar. 2023), we plan to pay annual dividends of 35 yen per share, maintaining the same stable dividend level as in FY 2021 (ended Mar. 2022).

Dividend for FY 2023 (ending Mar. 2024)

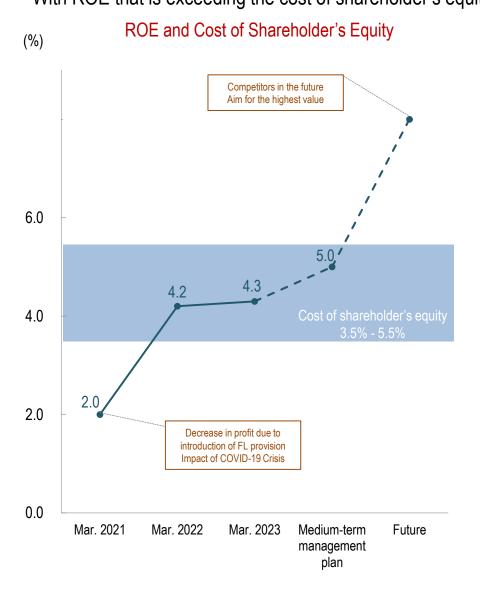
➤ Based on the recovery trend in business confidence in Okinawa Prefecture and on the future forecasts of the Bank's performance, we intend to increase the annual dividends per share by 2 yen to 37 yen for FY 2023 (ending Mar. 2024), in order to further enhance shareholder returns.

ROE



We recognize that ROE is basically in line with capital cost.

With ROE that is exceeding the cost of shareholder's equity in mind, we continuously strive to enhance PBR.



PBR Enhancement through ROE Improvement

Improvement of capital profitability

The Status Quo PBR about 0.3x

Aim to improve ROE, and increase PBR to 1x or more in the future

Aim to improve ROE, and increase PBR to 1x or more in the future

Capital costs

About the Cost of Shareholder's Equity

- Calculate the cost of shareholder's equity using CAPM. Since it varies depending on the timing and premises of the calculation, our Bank considers it as a range. CAPM = Risk-free rate + our Bank's beta value × Equity risk premium
- Indicators used in calculations

Risk-free rate : Yield of 10-year government bonds

Bank's beta value : For TOPIX

Equity risk premium : Expected profit rate on overall listed Japanese stocks

Indicator term

Bank's beta value : Average remaining life of the overall assets under

management or 5 years

Equity risk premium : Base date calculated from the Bank listed on the first

section market or 50 years

Note: A number of years with high sensitivity is used in both calculations.



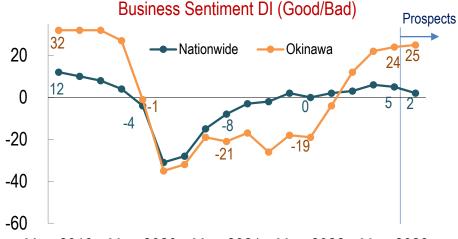


2 Summary of Okinawa Economy

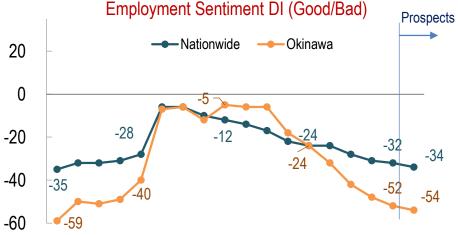
Tankan Survey



Due to the resumption of socio-economic activities, the tourism industry has been recovering.



Mar. 2019 Mar. 2020 Mar. 2021 Mar. 2022 Mar. 2023



Mar. 2019 Mar. 2020 Mar. 2021 Mar. 2022 Mar. 2023

Source: Bank of Japan Naha Branch

Economic Overview of Okinawa Prefecture

- According to the Tankan's business sentiment, the economy in Okinawa Prefecture has been recovering since March 2022, and the recovery is likely to continue.
- Future outlook improved by 1 point from March 2023 to 25 on the "good" side.

Major Indicators

- Tourism is recovering due to the lifting of movement restrictions against COVID-19 and the government's demand boosting toward tourism, as well as the resumption of airline service from Taiwan, South Korea, and Hong Kong.
- The employment situation continues to improve due to the expansion of tourism demand. On the other hand, companies, especially in the service industry, are experiencing growing labor shortages.
- Public investment is currently increasing. Capital investment is recovering. Residential investment is ceasing to fall.

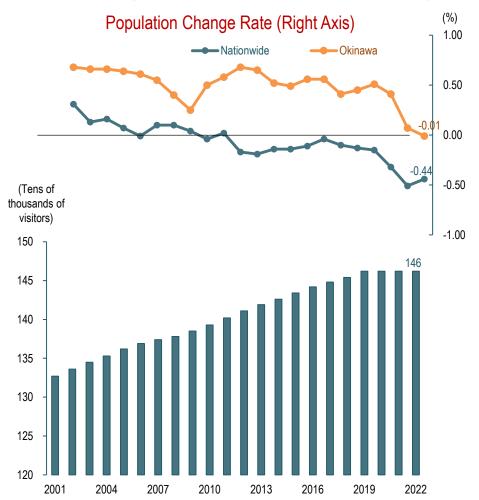
Increase/Decrease of Population and Number of Tourists

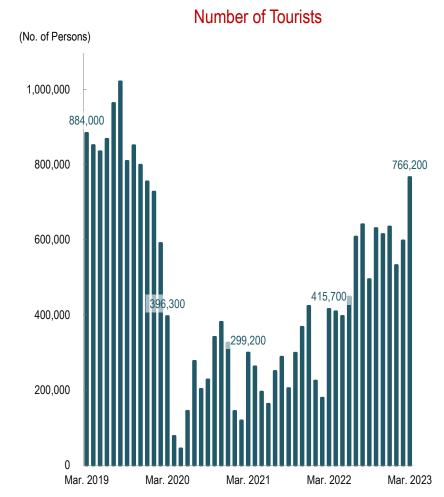


29

The total population in Okinawa Prefecture has nearly remained unchanged, but declined for the first time since the reversion of Okinawa to Japan in 1972.

The number of tourists remained strong due to the lifting of movement restrictions against COVID-19, continued national travel assistance program, and the resumption of airline service (Taiwan, South Korea, and Hong Kong).



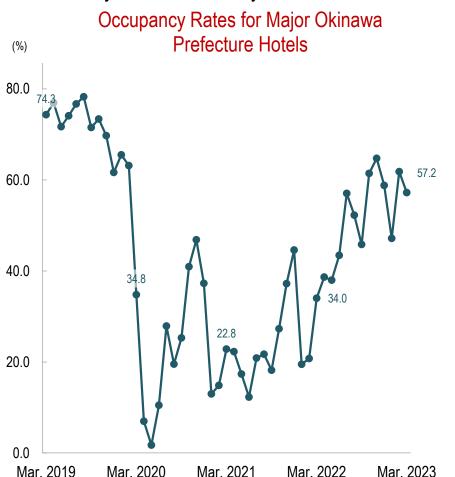


Source: Okinawa Prefecture

Hotel Occupancy Rates and Opening Plan



With a recovery in tourism demand, hotel occupancy rates are returning to 2019 levels, prior to the COVID-19 Crisis. Also, investment in Okinawa is strong, and luxury hotels are expected to open continuously in 2023 and beyond.



Opening Status and Future Plans of Major Hotels

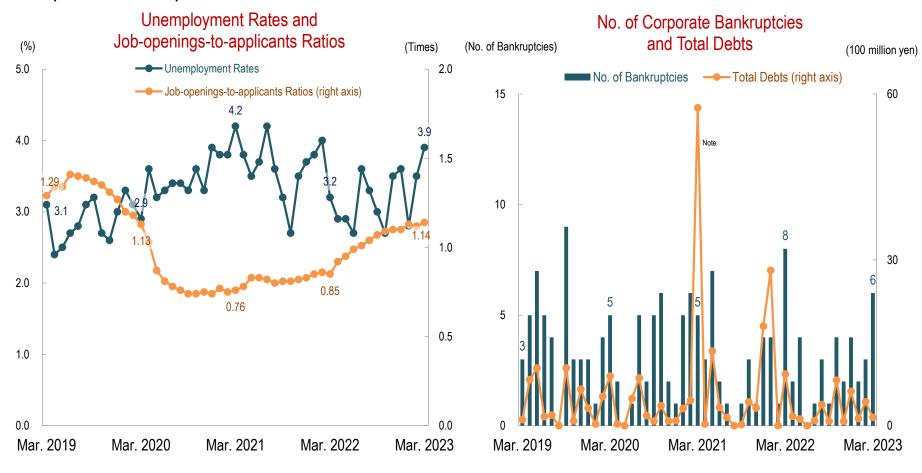
Hotel name	Location	Opening date	No. of rooms
Prince Hotel, Ocean View Ginowan	Ginowan city	Apr. 2022	340
Ryukyu Hotel & Resort, Nashiro Beach	Itoman city	July 2022	443
Southwest Grand Hotel	Naha city	June 2023 (Planned)	88
Hilton Okinawa Miyako Island Resort	Miyakojima city	June 2023 (Planned)	329
Rosewood Miyakojima	Miyakojima city	2024 (Planned)	55
Four Seasons Resort & Private Residence Okinawa	Onna village	2024 (Planned)	278
PGM Golf Resort Okinawa (tentative name)	Onna village	2026 (Planned)	200

Source: Ryugin Research Institute Ltd.

Unemployment Rates, Job-openings-to-applicants Ratios, and Corporate Bankruptcies



Increasing demand in tourism and other factors have led to a significant improvement in jobopenings-to-applicants ratios, recovering to the situation before the COVID-19 Crisis. The number of corporate bankruptcies has been calm.



Sources: Okinawa Prefecture government, Cabinet Office, Ministry of Internal Affairs and Communications

Source: Tokyo Shoko Research

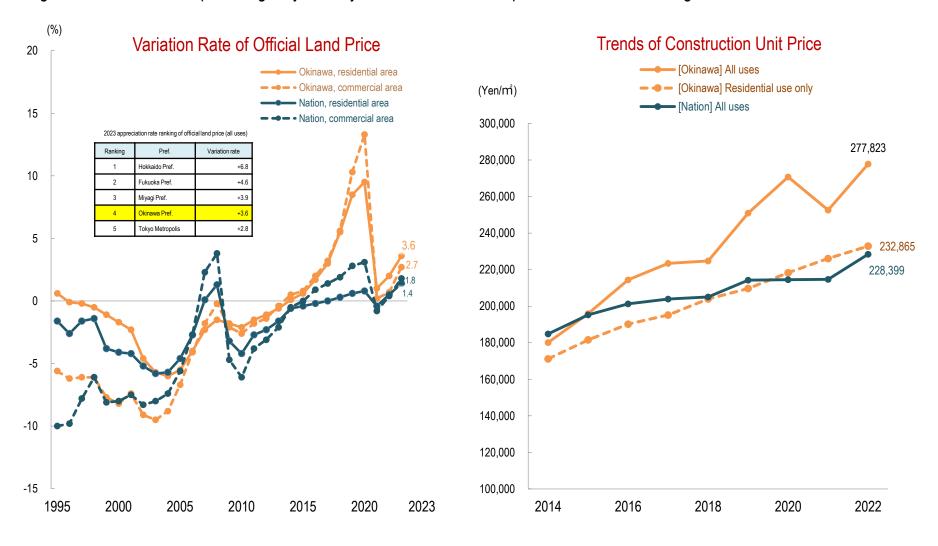
Note: [Total debts as of March 2021: approx. 5.7 billion yen]

31

^{*} Accommodation industry: approx. 3.6 billion yen

^{*} Chemical engineering products manufacturing: approx. 1.7 billion yen

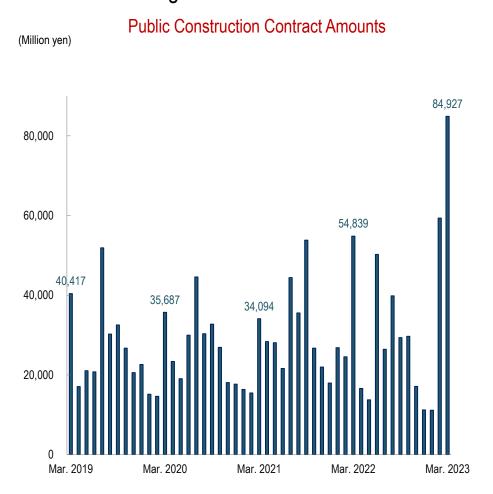
Official land prices increased 3.6% year-on-year on average for all land uses. This is the tenth straight year of increase, and the gain was increased 1.6 points higher year-on-year. Construction unit price also tended to be higher than that of the nation.

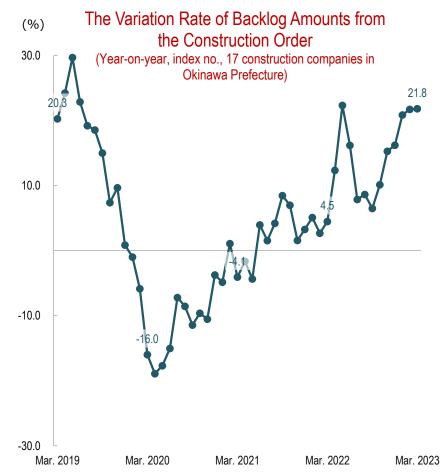


Public Construction Contract Amounts and Backlog Amounts from Construction Order



Public construction contract amounts remained steady in the COVID-19 Crisis, and currently have increased significantly. The variation rate of backlog amounts from the construction order has also remained strong.

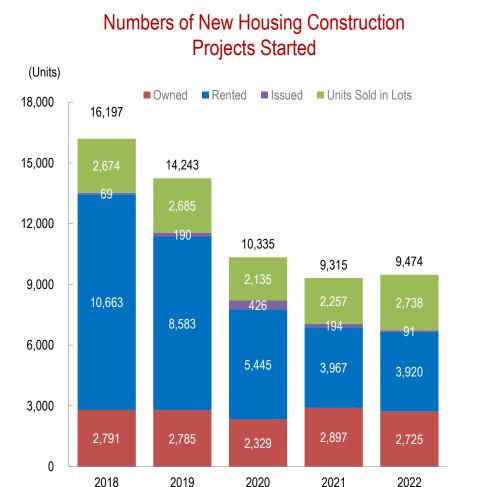


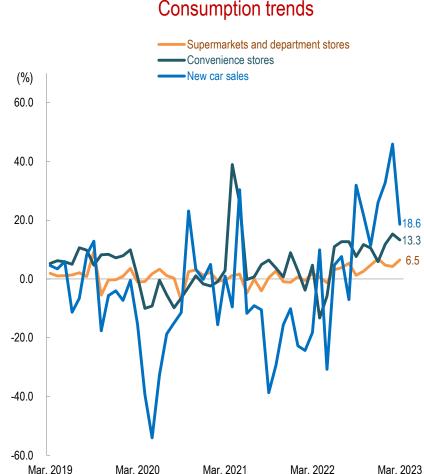


Numbers of New Housing Construction Projects Started and Consumption Trends



The number of new housing construction projects started turned upward for the first time in five years, and the decline in the rental was also reduced. Consumption trends remain steady.









3 About Bank of the Ryukyus

Bank of the Ryukyus Overview



Company Profile

Establishment

May 1, 1948

Capital

56.967 billion yen

Registered Address

1-11-1 Kumoji, Naha, Okinawa Prefecture 900-0015

Address for Temporary Relocation

2-1 Higashi-machi, Naha, Okinawa Prefecture 900-0034

No. of Business Locations

74 in Okinawa Pref., 1 in Tokyo

Total Assets

3.0043 trillion yen

Loans

1.8470 trillion yen

Deposits

2.7410 trillion yen

No. of Employees

1,345

Credit Ratings

R&I: A+ JCR: A+

Affiliated Companies

既珠珠リース

Address Establishment Capital 1-7-1 Kumoji, Naha, Okinawa Prefecture

May 10, 1972

346 million yen (100% stock ownership by Bank of the Ryukyus)
Leasing and installment-selling of information-related devices/equipment, office equipment, and other machinery and equipment

株式 リウコム

Address Establishment Capital 11F Ryukyu Lease Sogo Bldg. 1-7-1 Kumoji, Naha, Okinawa Prefecture December 1, 2022

50 million yen (100% stock ownership by Bank of the Ryukyus)

Business Fields System design and development, IT infrastructure services, and IT consulting



Establishment Capital 2-3-10 Matsuyama, Naha, Okinawa Prefecture

August 26, 2008

279.12 million yen (100% stock ownership by Bank of the Ryukyus)

Credit card, personal trust purchasing mediation, and contracted acquisition operations

My りゅうぎんディーシー

Address Establishment Capital 1-7-1 Kumoji, Naha, Okinawa Prefecture

April 25, 1984

195 million yen (100% stock ownership by Bank of the Ryukyus)

Credit card, loan, and credit guarantee operations

② りゅうぎん保証

Establishment
Capital
Rusiness Fields

Naha Port Bldg. 7th floor, 2-1 Higashi-machi, Naha, Okinawa Prefecture July 2, 1979

20 million yen (100% stock ownership by Bank of the Ryukyus)

Debt obligation guarantee operations and similar in relation to real estate financing and consumer credit

炒りゅうぎん総合研究所

Address
Establishment
Capital
Business Fields

Ryugin Hoken Kaikan 3rd floor, 1-1-9 Tsubogawa, Naha, Okinawa Prefecture June 28, 2006

23 million yen (100% stock ownership by Bank of the Ryukyus)

Industrial, economic and monetary surveys; research operations; and planning and operation of lecture events, training sessions, etc.

4 りゅうぎんビジネスサービス

Address Establishment Capital 3-33-1 Yafuso, Urasoe, Okinawa Prefecture

September 16, 1983

10 million yen (100% stock ownership by Bank of the Ryukyus)

Cash inspection and preparation/sorting, ATM maintenance and management, and delivery operations for documents and similar

Bank of the Ryukyus History



May 1948	Precursor organization established via the Military Government Ordinance No. 1
Jan. 1972	The Bank changed from special public corporation based on Military Government Ordinance to joint- stock corporation based on commercial law, and the name changed to Bank of the Ryukyus, Limited
May 1972	Business operating license acquired following Government of the Ryukyu Islands' establishment of the Banking Act, and the Bank changed from a proclamation-based bank to a commercial bank based on the Banking Act
Oct. 1983	Becomes first corporation in Okinawa Prefecture to be listed on the stock market (Tokyo Stock Exchange 2nd Section and Fukuoka Stock Exchange; later listed on Tokyo Stock Exchange 1st Section in Sep. 1985)
Sep. 1999	Fiscal soundness plan established based on 22.7 billion yen capital increase through third-party allocation and 40.0 billion yen in public financing (unsecured convertible bonds)
Jan. 2006	Judankai joint banking system (for 8 regional banks) launched
Oct. 2006	Bank acquires 34 billion yen of stock from among 40 billion yen of public preferred stock and cancels it
July 2010	Completes repayment of public loans to conclude fiscal soundness plan
Apr. 2015	Okinawa Credit Service Co., Ltd. becomes a consolidated subsidiary of the Bank
Jan. 2017	Begins offering customer services for Bank of the Ryukyus Card affiliates
July 2017	Ryukyu Leasing Co., Ltd. becomes wholly owned subsidiary of the Bank
May 2018	Celebrates 70th anniversary of bank founding
Sep. 2018	Capital increase through 5.6 billion yen public offering
Nov. 2019	Bank of the Ryukyus Group SDG Declaration established
Apr. 2020	The Bank joins the TSUBASA Alliance
Dec. 2020	Headquarters temporarily relocated to Naha Port Bldg.
Jan. 2021	The Bank enters into the Okinawa Economic Revitalization Partnership with The Bank of Okinawa
Apr. 2022	Listed on new "Prime Market" section of Tokyo Stock Exchange
Dec. 2022	RYUCOM Co., Ltd. (IT business) becomes a consolidated subsidiary of the Bank
Feb. 2023	We established a joint venture called "Yui Partner Service Corporation" with Okinawa Kaiho Bank, Ltd.
Apr. 2023	Medium-Term Management Plan "Value 2023" launched

Bank of the Ryukyus was originally established on May 1, 1948 as a special banking organization via the Military Government Ordinance, and the US government provided 51 percent of the capital investment. The Bank was modeled after the US Federal Reserve System and Philippine National Bank, and following its initial founding was operated very much like a central bank.

In the spring of 1972, as part of preparations for Okinawa's return to Japanese sovereignty, the Bank was reorganized as a joint-stock corporation and shares in the organization held by the US government were distributed among Okinawa Prefecture citizens. As of this event, our organization began operating as a commercial bank in Japan, and in 1983 we became the first corporation from Okinawa Prefecture to be listed on the stock market.

As part of measures toward greater asset soundness for the Bank and a stronger corporate financial structure, in September 1999 we implemented a 22.7 billion yen capital increase through third-party allocation and also received 40.0 billion yen in public financing. By July 2010, we completed repayment of all public loans.

Okinawa Credit Service Co., Ltd., which handles credit-card business and personal trust purchasing mediation services, became a consolidated subsidiary of the Bank of the Ryukyus Group in April 2015, and Ryukyu Leasing Co., Ltd., which is engaged in comprehensive leasing operations, became a wholly owned subsidiary in July 2017. These and other such changes were implemented in order to strengthen the Group as a whole, thus ensuring provision of high value to our customers.

In April 2020, we joined the TSUBASA Alliance, which is headed up by The Chiba Bank, Ltd. Also, in April 2022, Bank of the Ryukyus was listed on the Tokyo Stock Exchange's new market, the Prime Market. In December of the same year, RYUCOM Co., Ltd. (IT business) became a consolidated subsidiary of the Bank.

In April 2023, we started our medium-term management plan called "Value 2023." With the long-term vision of "achieving a beneficial cycle in the local economy as a financial group that grows together with the local community," we will commit on three basic strategies "expansion of our business foundation, practice of ESG management, and challenges for change" throughout the period. We aim to achieve sustainable growth by emphasizing high-quality consulting service, activities toward decarbonization, new business development, and the cultivation of specialized human resources to implement these emphasis points.

37

About This Document



Contact information for questions about this document:

General Planning Department, Bank of the Ryukyus, Limited

Tel: 098-860-3787 Fax: 098-862-3672

E-mail: ryugin@ryugin.co.jp

The information in this document is on a non-consolidated basis unless otherwise specified.

Information is based on guidelines of published data, and some totals presented in this document may not add up due to rounding. In addition, because calculations may involve the use of our unique definitions for illustration and comparison purposes, the numbers presented in this document may not match the published figures.

This document contains information about the future (forward-looking information) such as forecasts, outlooks, objectives and plans concerning the Bank of the Ryukyus. Said forward-looking information was created based on information available as of May 12, 2023 and does not represent a guarantee of future performance.

Certain assumptions and hypotheses are used for descriptions of forward-looking information, but these assumptions and hypotheses may be inaccurate from an objective perspective and may not materialize in the future. Forward-looking information involves risks and uncertainties, so we ask readers to refer to earnings briefs and annual reports from the Bank for more details. The Bank will not update any forward-looking information contained in this document.